

Brown Harris Stevens THE Craft OF Research

Message from Bess Freedman

CEO of Brown Harris Stevens

The Brooklyn apartment market started 2025 strong, with the 1Q25 average price 6% higher than a year ago. Co-ops posted higher pricing gains than condos, as their average price per room climbed 8% over the past year. The number of apartment sales dipped 1% compared to the first quarter of 2024.

Demand for apartments remained strong in the first quarter due to the performance of the national and local economies, and another great year on Wall Street. The sharp decline in mortgage rates between May and October of 2024 also helped to bring buyers into the market.

As we begin the second quarter of 2025 we face new challenges. This includes a trade war and a slowing economy, which have led to a more volatile stock market. After rising at the end of 2024 mortgage rates have drifted lower, which should help keep buyer interest in Brooklyn apartments high in the months to come.





ALL BROOKLYN

The average apartment price of \$1,054,971 in the first quarter was 6% higher than a year ago.

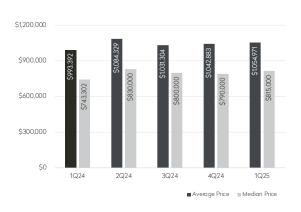
At \$815,000, the median price—which measures the middle of the market—was up **10%** from the first quarter of 2024.



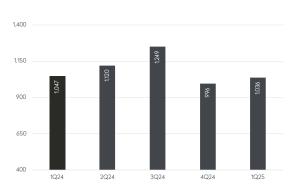


Cooperatives & Condominiums

Average and Median Sales Prices



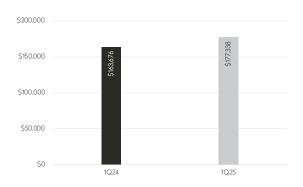
Number of Closings



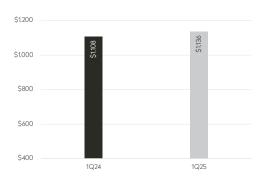
To enable a fair comparison, only sales both closed and recorded during each quarter are included.

Cooperative

Average price per room



Condominium



^{*} Includes new development and resale apartments. 1Q25 data is preliminary and subject to revision in future reports. Data from the prior four quarters has been revised to include sales recorded after our initial reports were released.



BOERUM HILL
BROOKLYN HEIGHTS
CARROLL GARDENS
COBBLE HILL
DUMBO

Fewer high-end closings than
2024's first quarter, led to declines
in both the average and median
prices for apartments.

The average price per room for co-ops was **3%** above last year's figure.

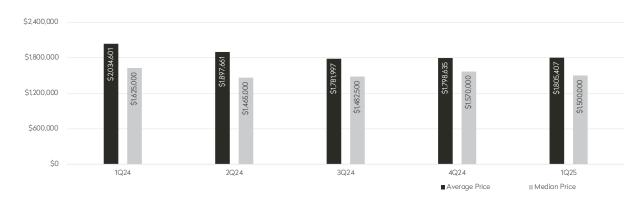


Boerum Hill, Brooklyn Heights, Carroll Gardens, Cobble Hill, & DUMBO



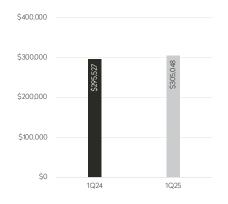
Cooperatives & Condominiums

Average and Median Sales Prices

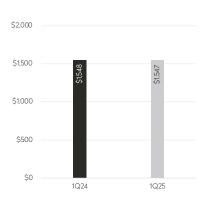


Cooperative

Average price per room



Condominium



PARK SLOPE
SOUTH SLOPE
WINDSOR TERRACE

Led by a strong co-op market, the average price for all apartments rose 11% over the past year.

Condo prices averaged \$1,327 per square foot in 1Q25, which was slightly **HIGHER** than a year ago.

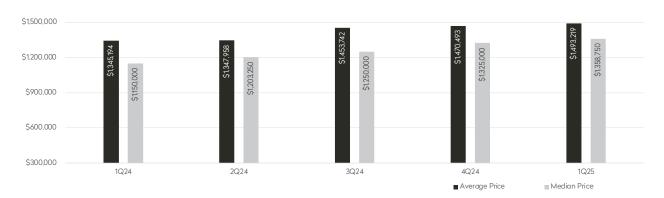


Park Slope, South Slope, & Windsor Terrace



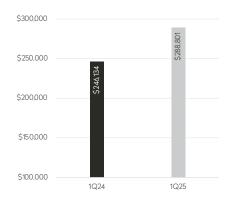
Cooperatives & Condominiums

Average and Median Sales Prices



Cooperative

Average price per room



Condominium





CLINTON HILL

FORT GREENE

BROOKLYN NAVY YARD

PROSPECT HEIGHTS

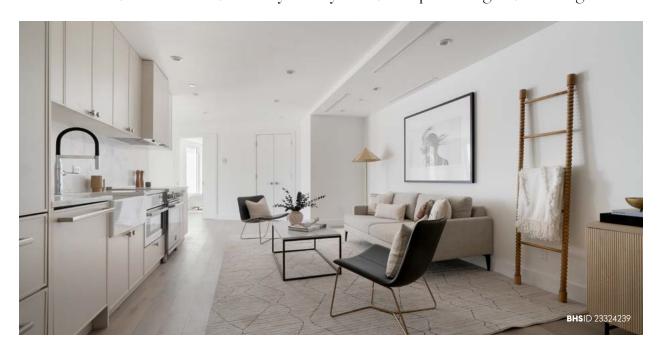
VINEGAR HILL

The median apartment price rose 4% from 2024's first quarter to \$950,000.

Co-op prices outperformed condos over the past year.

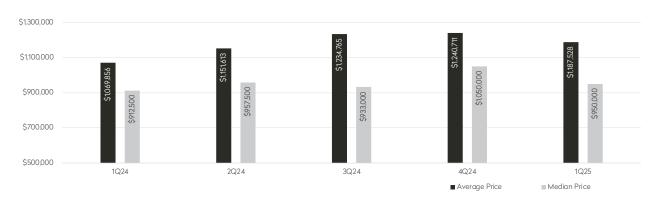


Clinton Hill, Fort Greene, Brooklyn Navy Yard, Prospect Heights, & Vinegar Hill



Cooperatives & Condominiums

Average and Median Sales Prices

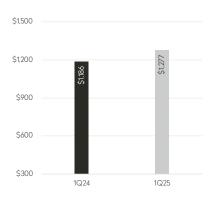


Cooperative

Average price per room



Condominium

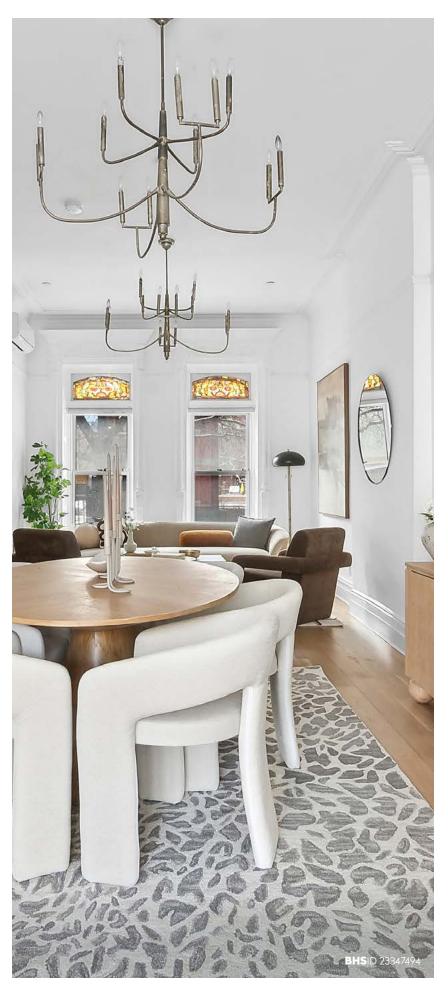




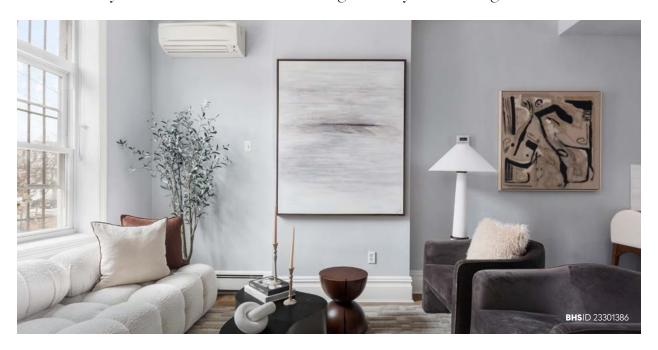
BEDFORD-STUYVESANT
BUSHWICK
CROWN HEIGHTS
STUYVESANT HEIGHTS
WEEKSVILLE

Both the average and median sales prices posted sharp **INCREASES** compared to a year ago.

Co-op prices averaged21% more per room than during2024's first quarter.

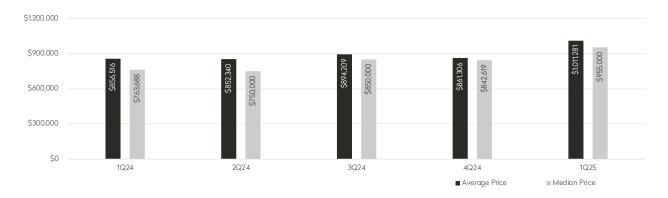


Bedford-Stuyvesant, Bushwick, Crown Heights, Stuyvesant Heights, & Weeksville



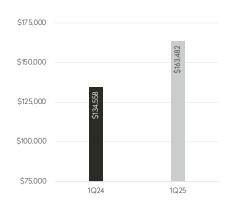
Cooperatives & Condominiums

Average and Median Sales Prices



Cooperative

Average price per room



Condominium





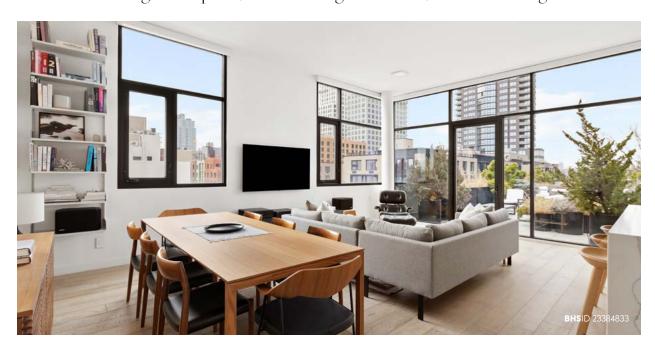
EAST WILLIAMSBURG
GREENPOINT
WILLIAMSBURG NORTH SIDE
WILLIAMSBURG SOUTH SIDE

At \$1,649,667, the average apartment price was **17%** higher than in the first quarter of 2024.

The median price also posted a high increase over the past year, rising 14% to \$1,425,000.

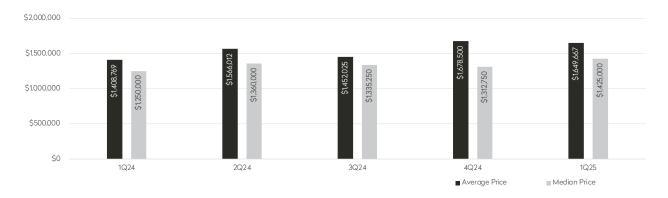


East Williamsburg, Greenpoint, Williamsburg North Side, & Williamsburg South Side

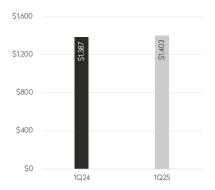


Cooperatives & Condominiums

Average and Median Sales Prices



Condominium





DITMAS PARK

FARRAGUT

FISKE TERRACE

FLATBUSH

MIDWOOD

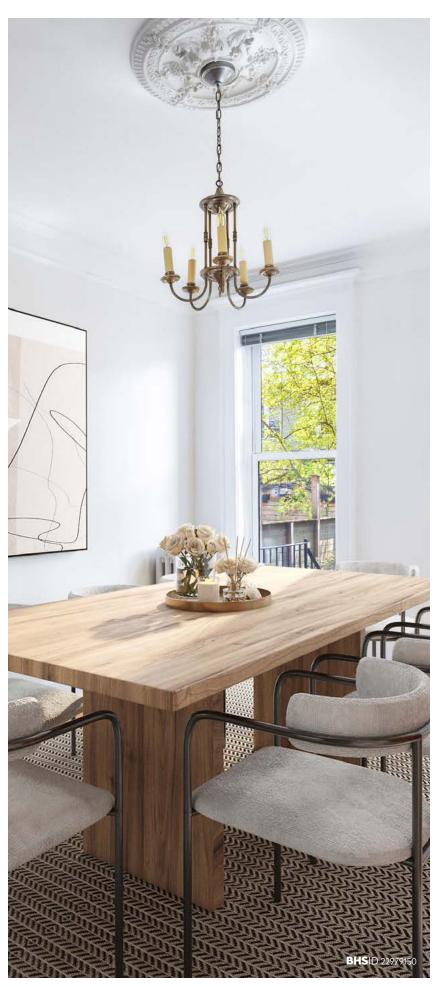
PROSPECT-LEFFERTS GARDENS

PROSPECT PARK SOUTH

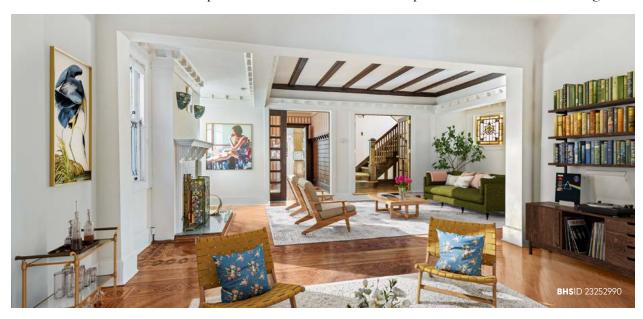
WINGATE

The average apartment price fell **6%** from 2024's first quarter to \$532,753.

Co-op prices averaged \$123,810 per room, a **10%** improvement from a year ago.

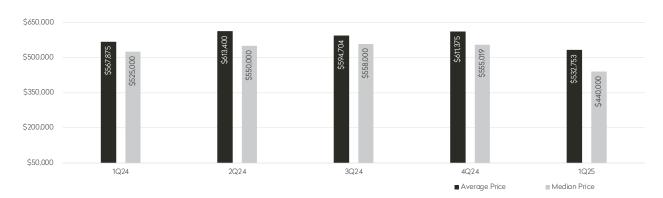


Ditmas Park, Farragut, Fiske Terrace, Flatbush, Midwood, Prospect-Lefferts Gardens, Prospect Park South, & Wingate



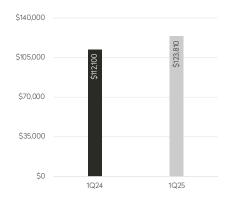
Cooperatives & Condominiums

Average and Median Sales Prices

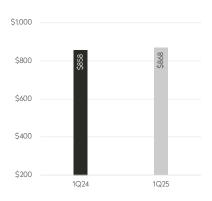




Average price per room



Condominium



DOWNTOWN BROOKLYN

Apartment prices averaged \$1,357,801 in the first quarter, which was **5%** less than a year ago.

The average condo price per square foot declined **7%** over the past year to \$1,359.

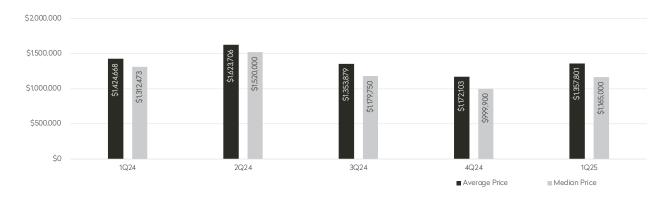


Downtown Brooklyn



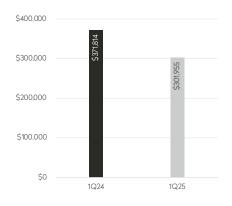
Cooperatives & Condominiums

Average and Median Sales Prices

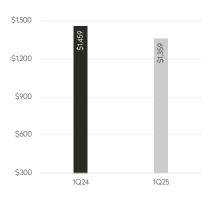


Cooperative

Average price per room



Condominium





BENSONHURST
BOROUGH PARK
KENSINGTON
MAPLETON

The average apartment price of \$649,499 in the first quarter was slightly **ABOVE** last year's level.

Condo prices averaged **2%** less per square foot than during 2024's first quarter.

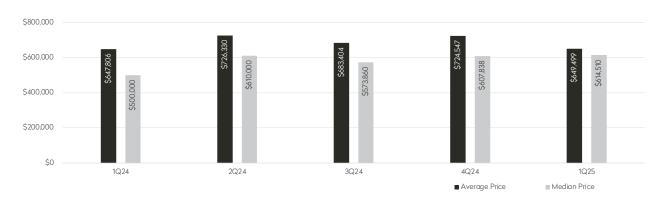


Bensonhurst, Borough Park, Kensington, & Mapleton



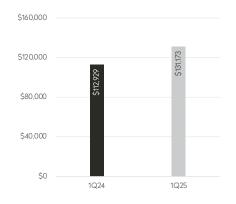
Cooperatives & Condominiums

Average and Median Sales Prices

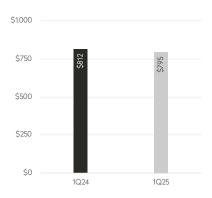


Cooperative

Average price per room



Condominium





BAY RIDGE

DYKER HEIGHTS

FORT HAMILTON

GREENWOOD HEIGHTS

SUNSET PARK

A sharp increase in new development closings brought the overall average and median prices up **SHARPLY** from a year ago.

The average co-op price per room was 4% higher than 2024's first quarter.

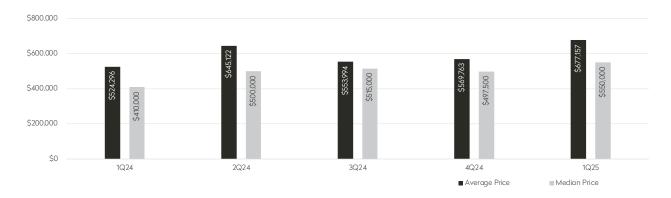


Bay Ridge, Dyker Heights, Fort Hamilton, Greenwood Heights, & Sunset Park



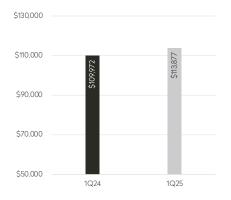
Cooperatives & Condominiums

Average and Median Sales Prices

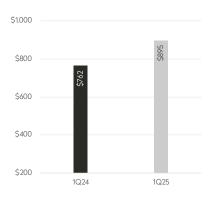


Cooperative

Average price per room



Condominium





COLUMBIA STREET
WATERFRONT DISTRICT
GOWANUS
RED HOOK



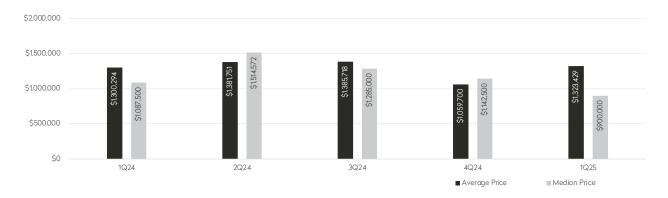
The average price rose 2% over the past year to \$1,323,429.

Columbia Street Waterfront District, Gowanus & Red Hook

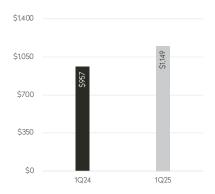


Cooperatives & Condominiums

Average and Median Sales Prices



Condominium





BROWNSVILLE

CANARSIE

CITY LINE

EAST FLATBUSH

EAST NEW YORK

FLATLANDS

NEW LOTS

OCEAN HILL

STARRETT CITY

At \$346,848, the average price was virtually unchanged from a year ago.

The median price posted a **9%** increase from 1Q24, to \$330,000.

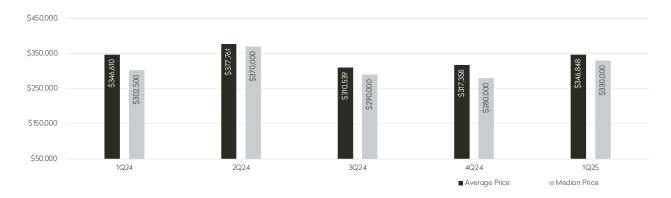


Brownsville, Canarsie, City Line, East Flatbush, East New York, Flatlands, New Lots, Ocean Hill & Starrett City



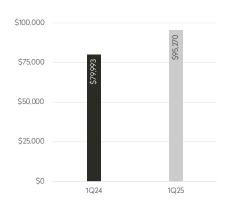
Cooperatives & Condominiums

Average and Median Sales Prices

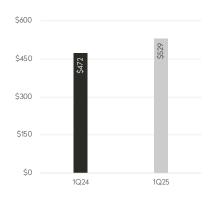


Cooperative

Average price per room



Condominium





BATH BEACH
BERGEN BEACH
BRIGHTON BEACH
CONEY ISLAND
GERRITSEN BEACH
GRAVESEND
HOMECREST
MADISON
MANHATTAN BEACH
MARINE PARK
OLD MILL BASIN
SEA GATE
SHEEPSHEAD BAY

Apartment prices averaged

4% less than a year ago.

Co-op prices were up from 2024's first quarter, while condos posted price declines.

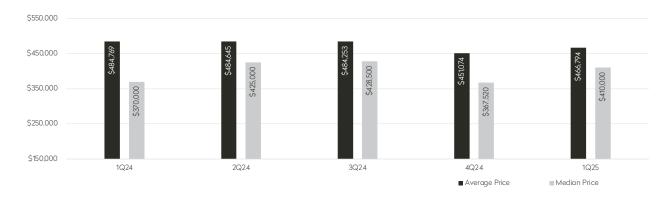


Bath Beach, Bergen Beach, Brighton Beach, Coney Island, Gerritsen Beach, Gravesend, Homecrest, Madison, Manhattan Beach, Marine Park, Old Mill Basin, Sea Gate, & Sheepshead Bay



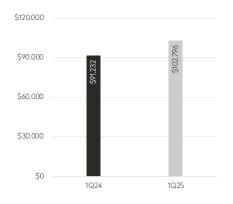
Cooperatives & Condominiums

Average and Median Sales Prices

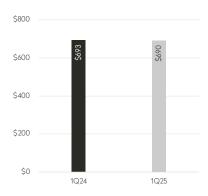


Cooperative

Average price per room



Condominium



Contact Us

FIRST QUARTER 2025

Residential Market Report

Brooklyn Heights

129 Montague Street Brooklyn, NY 11201 718.875.1289

Park Slope, 100 Seventh

100 Seventh Avenue Brooklyn, NY 11215 718.230.5500

Park Slope, 160 Seventh

160 Seventh Avenue Brooklyn, NY 11215 718.878.1960

Bay Ridge

8324 4th Avenue Brooklyn, NY 11209 718.878.1880

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BHS Relocation Services

445 Park Avenue, 10th Floor New York, NY 10022 212-381-6521

BHS THE Craft of Research

 ${\bf Prepared\ by\ Gregory\ Heym,\ Chief\ Economist,\ Brown\ Harris\ Stevens.}$

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